



CHALLENGES FACING THE TYRE INDUSTRY

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GLOBAL ISSUE & CHALLENGES AUTOMOTIVE AND RUBBER INDUSTRY

Environment Challenges





- Impact of climate change is significant
- Climate protection
- Scarcity of Natural resources



Growing Population & Mobility

 Among the growing middle class in emerging economies

Economic Challenges



Shortage of resources



Rising prices for fossil fuels



Urbanization

- •Almost 60% of the world's population will live in cities by 2030
- •Greater traffic density leads to increased noise emissions

Changing Consumer demands

- Trend toward a sustainable lifestyle
- Societal demand for environmental stewardship

Source: United Nations, Department of Economic and Social Affairs

Policies

More stringent legislation

- -to protect the environment
- -to reduce emissions and fossil fuel dependency









CHALLENGES - RUBBER INDUSTRY

Economic (Volatility, Uncertainty, Complexity & Ambiguity)

Sustainability

Digitization

Technology and R&D

Threat from China ... Low cost import

Higher manpower cost vis-àvis Developing nation **Govt. Policy & Reforms**

Ease of doing business

Infrastructure

Economy of scale

Operational Excellence (Quality, Productivity, Cost, Delivery)

People (skill development)

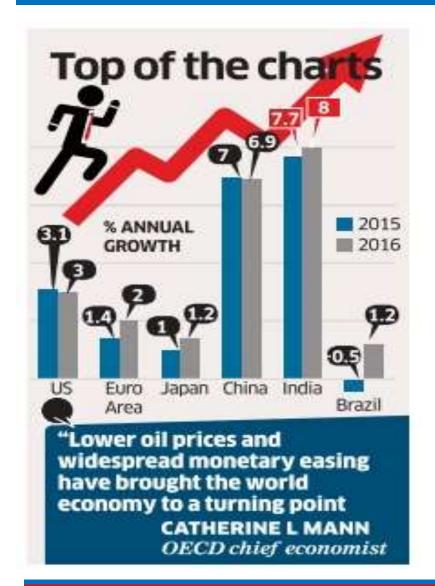




CHALLENGES



GLOBAL ECONOMIC TREND



- •OECD forecast India is expected to become the fastest-growing major economy over the next two years.
- •IMF chief Christine Lagarde described India as a "bright spot" on cloudy global horizon.
- •India could grow at a potential of 8% on an avg. from fiscal 2016 to 2020 powered by greater access to banking, technology adoption, urbanisation & other structural reforms (Goldman Sachs report-Sept '15)







VOLATILITY, UNCERTAINTY, COMPLEXITY & AMBIGUITY

V = Volatility.

- The nature & dynamics of change
- The nature & speed of change forces
- Change catalysts.

U = **Uncertainty**.

- The lack of predictability,
- The prospects for surprise
- The sense of awareness & the understanding of issues
 and events.

C = Complexity.

- The multiplex of forces
- The confounding of issues
- The chaos & confusion that surround an organization.

A = Ambiguity.

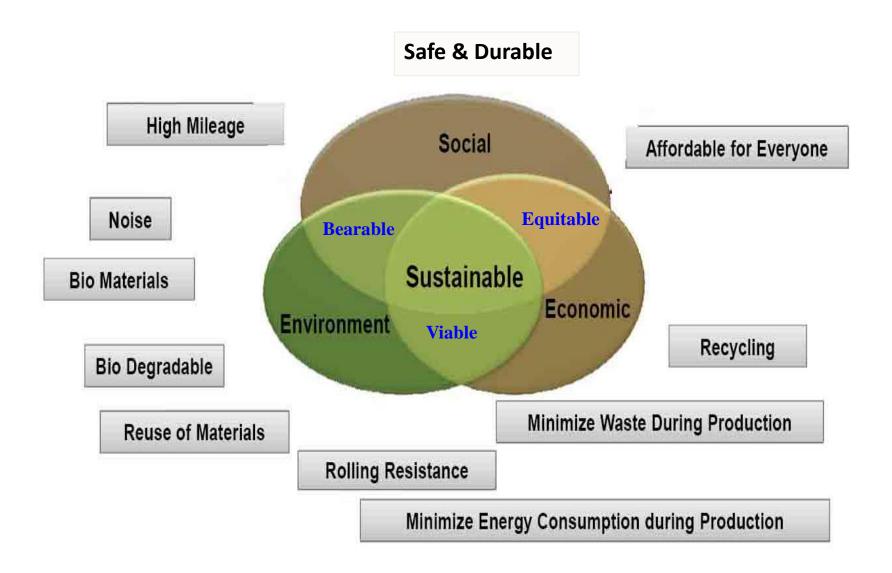
- The haziness of reality
- The potential for misreads,
- The mixed meanings of conditions
- Cause-and-effect confusion







SUSTAINABILITY CHALLENGES

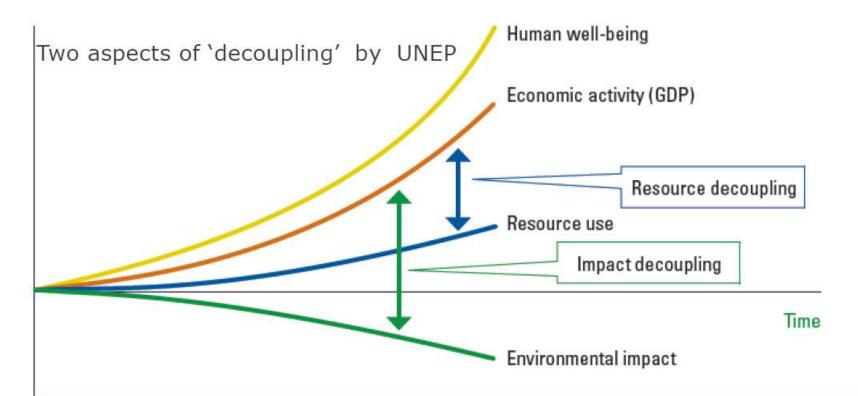








SUSTAINABILITY CHALLENGES



Isolation of the causal correlation between:

- population increase / economic growth
- resource consumption / environmental impact







SUSTAINABILITY CHALLENGES

Crude Oil based Materials







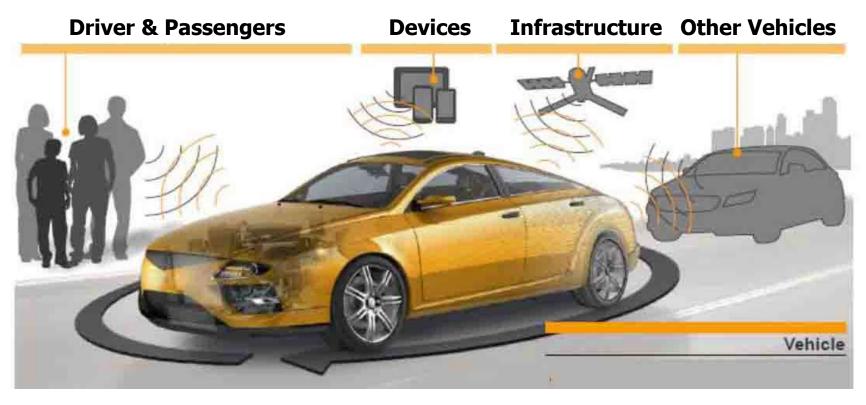
- It is possible to produce a tire with > 95 % non-crude oil base
- However, the application range today is still limited







DIGITIZATION CHALLENGES



Managing and Optimizing the information flow by system integration of components







DIGITIZATION ENABLERS

TYRE/INTEGRATED SENSOR



MANUFACTURING/INTEGRATED SENSOR



DESIGN/INTEGRATED SENSOR





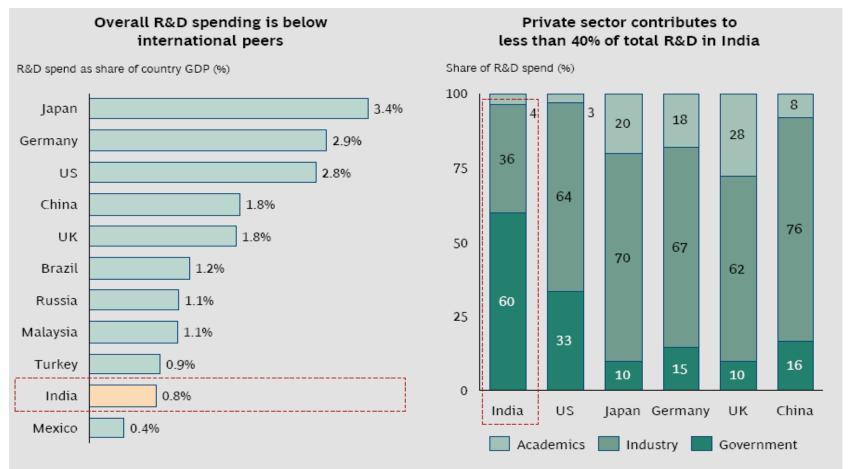






TECHNOLOGY SCENARIO

India's Share of GDP Spent in R&D is Lower than Peers and Private Sector's Contribution is Limited



Sources: World Bank, Batelle report on Global R&D Expenditure 2012, Eurostat by European Commission–Report on R&D expenditure, Statistical Bureau of Japan Website, National Science Foundation website, Dept. of Statistics–Singapore website; GDP values from EIU database; BCG analysis. Note: Values for R&D expenditure are at real values 2011.







TECHNOLOGY CHALLENGES

8 - Optimization of end-of-life system

- Reuse of product
- Re-mfg./refurbishing
- Recycling of materials
- Clean incineration

7 - Optimization of initial life time

- Reliability and durability
- Easy maintenance and repair
- Modular product structure
- Classic design
- User taking care of product

6 - Reduction of the environmental impact in the user stage

- Low energy consumption
- Clean energy source
- Few consumables needed during use
- Clean consumables during use
- No energy/auxiliary material use

1 - New Concept Development

- Dematerialisation
- Shared used of the product
- Integration of functions
- Functional optimisation of products
 & components



5 - Efficient distribution system

- Less/clean packaging
- Efficient transport mode
- Efficient logistics

2 - Selection of low impact materials

- Non-hazardous materials
- Non-exhaustable materials
- Low energy content materials
- Recycled materials
- Recyclable materials

3 - Reduction of material

- Reduction in weight
- Reduction in volume

4 - Optimization of production techniques

- Fewer production processes
- Low/clean energy consumption
- Low generation of waste
- Few/clean production consumables



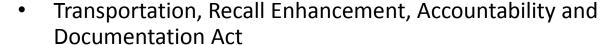




LEGISLATIONS & REGULATIONS

Growth of tyre related legislations around the world...

TREAD Act :





REACH:

 Registration, Evaluation, Authorization and restriction of Chemical



End of Life Vehicles – EU legislation



Labeling of Tyres – EU legislation



Uniform Tire Quality Grade (UTQG) Standards



Global Technical Regulation on Tyres – under consideration

These stringent global regulations throw up challenges of adherence and... ... optimizing various product performance goal conflicts...







SUMMARY & CONCLUSION

Strategic Capability to be built to overconme various Challenges:

Market back Innovation Excellence

- Evolve from Manufacturing Company to a consumer centric Compan
- Cost Efficient R&D
- Speed of Delivery
- Value proposition to Customers
- Digitization

Operational Excellence

- Driving Efficiency (Quality, Productivity, Cost, Delivery & Safety)
- Customer Service
- Environmental Concerns
- People Skill Development

DON'T LIMIT YOUR CHALLENGES, CHALLENGE YOUR LIMITS





